Fairfield, California

Financial Statements and Independent Auditors' Report

For the Year Ended June 30, 2022

With Summarized Comparative Financial Information For the Year Ended June 30, 2021



Children's Network of Solano County For the Year Ended June 30, 2022 With Summarized Comparative Financial Information for the Year Ended June 30, 2021

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INDEPENDENT AUDITORS' REPORT

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To the Board of Directors of Children's Network of Solano County Fairfield, California

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Children's Network of Solano County (a California nonprofit organization) (the "Organization"), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2022, and the changes in its net assets, its functional expenses, and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.







To the Board of Directors of Children's Network of Solano County Fairfield, California Page 2

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

The Red Group, LLP

The financial statements of the Organization as of and for the year ended June 30, 2021 were audited by other auditors, whose report, dated January 27, 2022 expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Sacramento, California

August 16, 2023

FINANCIAL STATEMENTS

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Statement of Financial Position June 30, 2022

With Comparative Financial Information as of June 30, 2021

	2022	2021		
ASSETS	 			
Cash and cash equivalents	\$ 312,078	\$	390,801	
Contributions receivable, net	476,298		657,367	
Prepaid expenses	8,934		4,589	
Deposits	11,194		11,194	
Property and equipment, net	 4,176		6,210	
Total assets	\$ 812,680	\$	1,070,161	
LIABILITIES AND NET ASSETS				
Liabilities:				
Accounts payable	\$ 138,178	\$	82,139	
Accrued expenses	 67,113		66,125	
Total liabilities	 205,291		148,264	
Net assets:				
Without donor restrictions	287,593		267,514	
With donor restrictions	 319,796		654,383	
Total net assets	 607,389		921,897	
Total liabilities and net assets	\$ 812,680	\$	1,070,161	

Statement of Activities For the Year Ended June 30, 2022

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

	Without Donor Restrictions								With Donor Restrictions		2022 Total		2021 Total
Revenues:													
Support and other revenue:													
Government grants	\$	750,043	\$ -	\$	750,043	\$	479,954						
Foundation and corporate grants		715,540	127,500		843,040		1,358,509						
Contributions		6,227	-		6,227		18,792						
Interest income		1,019	-		202		33						
Other income		202	 -		1,019		86						
Total support and other revenue		1,473,031	127,500		1,600,531		1,857,374						
Net assets released from restrictions		462,087	(462,087)		-		-						
Total revenue		1,935,118	(334,587)		1,600,531		1,857,374						
Expenses:													
Program services:													
Family support		1,535,311	-		1,535,311		983,250						
Council support		149,725	-		149,725		180,727						
Advocacy and outreach		154,355	-		154,355		24,389						
Fiscal sponsorship		-	 -		-		2,827						
Total program services expenses		1,839,391	 -		1,839,391		1,191,193						
Supporting services:			 										
General and administrative		69,819	-		69,819		67,961						
Fundraising		5,829	-		5,829		1,592						
Total supporting services expenses		75,648	-		75,648		69,553						
Total expenses		1,915,039	-		1,915,039		1,260,746						
Changes in net assets		20,079	(334,587)		(314,508)		596,628						
Net assets:													
Beginning of year		267,514	 654,383		921,897	·	325,269						
End of year	\$	287,593	\$ 319,796	\$	607,389	\$	921,897						

Statement of Functional Expenses For the Year Ended June 30, 2022

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

		Progr	am Services		 Support	Servic	es		
	Family Support		Council Support	dvocacy & Outreach	nagement I General	Fu	ndraising	2022 Total	 2021 Total
Expenses:									
Personnel expenses:									
Salaries and wages	\$ 167,499	\$	97,214	\$ 22,484	\$ 25,688	\$	796	\$ 313,681	\$ 270,821
Employee benefits	14,455		8,012	1,685	2,719		89	26,960	35,801
Payroll taxes	 21,108		10,662	 4,488	5,848		79	42,185	 25,890
Subtotal personnel expenses	203,062		115,888	28,657	34,255		964	382,826	332,512
Accounting and audit	-		-	-	23,973		-	23,973	20,211
Advertising	320		1,036	-	-		-	1,356	180
Bank charges	-		-	-	15		48	63	118
Conferences and meetings	1,214		475	80	98		344	2,211	1,486
Consultants	19,803		7,553	-	-		-	27,356	7,000
Depreciation	-		-	-	2,034		-	2,034	1,347
Dues and subscriptions	300		1,000	-	265		-	1,565	174
Equipment maintenance	2,084		861	227	1,221		-	4,393	2,744
Information systems	4,897		2,749	523	690		1,430	10,289	7,125
Insurance	2,131		1,673	862	3,985		-	8,651	7,358
Occupancy	26,609		8,912	2,032	2,158		67	39,778	37,025
Office supplies	442		295	31	70		-	838	2,010
Other expenses	524		404	92	485		2,976	4,481	100
Partner agencies	612,556		-	90,191	-		-	702,747	418,098
Postage	426		217	37	55		-	735	415
Printing	1,725		588	420	-		-	2,733	1,662
Program expenses	615,827		-	11,150	-		-	626,977	408,021
Supplies	38,247		6,032	19,501	42		-	63,822	7,978
Telephone	3,894		1,876	401	448		-	6,619	4,682
Training	1,100		150	-	-		-	1,250	500
Travel	 150		16	 151	 25		-	342	
Total expenses	\$ 1,535,311	\$	149,725	\$ 154,355	\$ 69,819	\$	5,829	\$ 1,915,039	\$ 1,260,746

Statement of Cash Flows For the Year Ended June 30, 2022

With Comparative Financial Information for the Year Ended June 30, 2021

	2022		2021
Reconciliation of change in net assets to net cash	_		_
provided by (used in) operating activities:			
Change in net assets	\$ (314,508)	\$	596,628
Adjustments to reconcile change in net assets to net cash			
provided by (used in) operating activities:			
Depreciation	2,034		1,347
Changes in operating assets and liabilities:			
(Increase) decrease in assets:			
Contributions receivable, net	181,069		(441,305)
Prepaid expenses	(4,345)		3,435
Deposits	-		100
Increase (decrease) in liabilities:			
Accounts payable	56,039		48,303
Accrued expenses	 988		4,830
Net cash provided by (used in) operating activities	 (78,723)		213,338
Cash flows provided by (used in) investing activities:			
Purchases of property and equipment	 		(4,491)
Net cash provided by (used in) investing activities	 -		(4,491)
Net increase (decrease) in cash and cash equivalents	(78,723)		208,847
Cash and cash equivalents:			
Beginning of year	 390,801		181,954
End of year	\$ 312,078	\$	390,801

NOTES TO THE FINANCIAL STATEMENTS

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Children's Network of Solano County Notes to the Financial Statements For the Year Finded Laws 20, 2022

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

For the Year Ended June 30, 2022

Note 1 – Nature of Operations

Children's Network of Solano County, (the "Organization") was incorporated as a nonprofit corporation in 1982. The Organization facilitates partnerships among public and private agencies that serve Solano County families. The mission and vision are:

Mission: Improving the lives of children in Solano County through education, advocacy, coordination of community services and community-based collaborative groups.

Vision: The children of Solano County will reach adulthood having experienced a safe, healthy, and nurturing environment.

The Organization is primarily funded by contracts and grants with federal, state, and local government agencies.

Program Descriptions

There are four broad program areas where the Organization directs its resources and activities. They work to educate people in Solano County about the needs of children and to bring together those who can achieve the best outcomes for kids. The Organization conducts and disseminates research, offers training, administers grants, coordinates county agencies, advocates for policy changes at all levels of government, and works to improve the efficiency and effectiveness of county services for children.

Family Support – The Organization provides support to agencies that serve families and children in Solano County. This includes a network of family resource centers that offer comprehensive family support services in every city in Solano County, providing families with information and referrals, in-home services, parent education, and assistance with social and health emergency needs, and a financial literacy and coaching program to help families achieve financial stability.

Council Support – The Organization provides staff support to the Solano Child Abuse Prevention Council. This support includes convening meetings and events to discuss and identify children's needs in the County, seeking funding to meet those needs, and performing education and public awareness activities.

Advocacy and Outreach – The Organization actively increases parent advocacy in Solano County by delivering a parent leadership training program designed to empower parents and caregivers to be active in making the changes they want to see in their communities. In addition, the organization uses its extensive networks and relationships to perform outreach, education and advocacy on issues impacting the lives of families and children in Solano County.

Fiscal Sponsorship – The Organization provides assistance to local organizations that do not have a 501(c)(3) designation, but are helping local communities, families, and children to be successful, by providing them with the administrative infrastructure needed to raise and spend funds for their efforts. There were no expenses to this program service for the year ended June 30, 2022.

Note 2 – Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") where revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

Note 2 – Summary of Significant Accounting Policies (Continued)

Basis of Presentation

The financial statement presentation follows the recommendation of the Financial Accounting Standards Board in its Accounting Standards Update (FASB ASU) 2016-14 *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements for Not-for-Profit Entities.* Under FASB ASU 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Comparative Financial Information

The accompanying financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Organization's audited financial statements for the year ended June 30, 2021, from which the summarized information was derived.

Cash and Cash Equivalents

The Organization considers all financial instruments purchased with an original maturity of three months or less to be cash equivalents.

Property and Equipment

Property and equipment are carried at cost, if purchased, or at estimated fair value on the date contributed, if donated, less accumulated depreciation. The Organization's policy is to provide for depreciation using the straight-line method over the estimated useful life of each type of asset ranging from 5 to 30 years.

If donors stipulate the period of time during which the assets must be used, the contributions are recorded as support with donor restrictions, and released as restrictions expire. In the absence of such stipulations, contributions of property and equipment and gifts of cash restricted for the acquisition of property and equipment, are recorded as support without donor restrictions when the assets are placed in service. For the years ended June 30, 2022 and 2021, the Organization received no donated property or equipment.

Maintenance and repairs are charged to expense when incurred. Additions and major renewals are capitalized. When assets are retired or otherwise disposed of the cost or donated value and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in other revenues (expenses) for the period.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

• Net Assets without Donor Restrictions: Net assets for use in general operations and not subject to donor (or certain grantor) restrictions. From time-to-time, the Board of Directors may earmark net assets from this category.

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

Note 2 – Summary of Significant Accounting Policies (Continued)

Net assets (Continued)

• Net Assets with Donor Restrictions: Net assets subject to donor- (or certain grantor-) imposed restrictions. Some restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor or grantor. Other restrictions are perpetual in nature, where the donor or grantor stipulates that resources be maintained in perpetuity. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends, or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

All contributions are considered available for general use, unless specifically restricted by donor or subject to other legal restrictions.

Revenue and Revenue Recognition

The Organization recognizes contributions when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

A portion of the Organization's revenue is derived from cost-reimbursable federal, state, and foundation contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statement of financial position. The Organization has received cost-reimbursable grants totaling \$651,447 and \$614,312 that have not been recognized as of June 30, 2022 and 2021, respectively, because qualifying expenditures have not yet been incurred. No amounts have been received in advance under the Organization's federal and state contracts and grants.

In-kind Contributions

Contributed nonfinancial assets include donated professional services, donated equipment, and other in-kind contributions which are recorded at the respective fair values of the goods or services received. The Organization does not sell donated gifts-in-kind. In addition to contributed nonfinancial assets, volunteers contribute significant amounts of time to program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. No significant contributions of such goods or services were received during the years ended June 30, 2022 and 2021, respectively.

Children's Network of Solano County Notes to the Financial Statements

For the Year Ended June 30, 2022

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

Note 2 – Summary of Significant Accounting Policies (Continued)

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been detailed in the statement of functional expenses and are summarized on a functional basis in the statement of activities. Program and supporting services are charged with their direct expenses. Certain categories of expenses are attributed to both program and supporting services. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses allocated include personnel and occupancy costs, among other expenses; which are allocated on the basis of estimates of time and effort, square footage basis, as well as other methods as determined from time-to-time by management.

Advertising Costs

All advertising costs are expensed as incurred and totaled \$1,356 and \$180 for the years ended June 30, 2022 and 2021, respectively.

Income Tax Status

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and related California code sections. The Organization is considered a public charity and has been classified as an Organization that is not a private foundation under IRC Section 170(b)(1)(a)(vi).

Management has processes presently in place to ensure maintenance of the Organization's tax-exempt statuses; to identify and report unrelated business income; to determine the filing and tax obligations for which the Organization has nexus; and to identify and evaluate other matters that may be considered tax positions. Management has evaluated the tax positions and related income tax contingencies and do not believe that any material uncertain tax positions exist that require recognition or disclosure in the financial statements.

Use of Estimates

In preparing financial statements in conformity with U.S. GAAP, management is required to make estimates and assumptions that affect reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reported period. Actual results could vary from those estimates under different assumptions or conditions.

Financial Instruments and Credit Risk

Deposit concentration risk is managed by placing cash and equivalents with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Organization has not experienced losses in any of these accounts. Investments are made by diversified investment managers whose performance is monitored by management and the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, management and the Board of Directors believe that the investment policies and guidelines are prudent for the long-term welfare of the Organization.

Notes to the Financial Statements For the Year Ended June 30, 2022

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

Note 2 – Summary of Significant Accounting Policies (Continued)

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year financial statement presentation. Any reclassifications made have had no impact on previously reported net assets.

Upcoming Financial Accounting Standards Implementation

In February 2016, the FASB issued Accounting Standards Update No. 2016-02, *Leases*. The new standard requires all leases with an initial term greater than one year to be recorded on the balance sheet as a lease asset and a lease liability. The standard is required to be adopted for fiscal years beginning after December 15, 2021, with early adoption permitted. The Organization is currently evaluating the impact of the new standard to the financial statements.

Note 3 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as of June 30, 2022 and 2021:

	 2022	 2021
Cash Contributions receivable	\$ 312,078 403,482	\$ 390,801 513,857
Less those financial assets unavailable for general expenditures within one year due to: Contractual or donor-imposed restrictions:		
Restricted by donor for purpose restrictions	 (319,796)	 (654,383)
Financial assets available to meet cash needs for general expenditures within one year	\$ 395,764	\$ 250,275

The Organization tries to maintain a liquid cash balance in checking and money market accounts in an amount necessary to meet anticipated expenditures for at least the next 60 days. Cash in excess of this may be invested in short-term investments. To help manage unanticipated liquidity needs, the Organization has a committed line of credit in the amount of \$100,000, which could be drawn upon if needed.

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

Note 4 – Contributions Receivable

Contributions receivable consisted of the following as of June 30, 2022 and 2021:

	2022			2021		
Unconditional promises to give Less: unamortized discount	\$	478,482 (2,184)	\$	663,857 (6,490)		
Contributions receivable, net	\$	\$ 476,298		657,367		
	2022			2021		
Amounts due in:						
Less than one year		403,482	\$	513,857		
One to five years		75,000		150,000		
Total contributions receivable	\$	478,482	\$	663,857		

The discount rate applied is 3%.

Note 5 - Property and Equipment

Property and equipment consisted of the following as of June 30, 2022 and 2021:

	2022		2021		
Furniture and fixtures	\$	22,743	\$	22,743	
Equipment		6,505		6,505	
Total property and equipment		29,248		29,248	
Less: accumulated depreciation		(25,072)		(23,038)	
Total property and equipment, net	\$	4,176	\$	6,210	

Note 6 – Line of Credit

The Organization has a \$100,000 revolving line of credit with a bank. Advances on the credit line are payable on demand. The line of credit is secured by chattel paper, accounts receivable, and equipment. The line of credit was most recently renewed on October 10, 2022. The Organization had no outstanding balance as of June 30, 2022 and 2021.

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

Note 7 – Net Assets with Donor Restrictions

Net assets with donor restrictions consisted of the following as of June 30, 2022 and 2021:

	2022	2021		
Subject to expenditure for a specified purpose:				
Basic needs	\$ 29,338	\$	345,000	
Children's health	164,510		278,283	
Children's programs	100,948		31,100	
Software	 25,000		-	
Total net assets with donor restrictions	\$ 319,796	\$	654,383	

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by the occurrence of the passage of time or other events specified by the donors as follows for the years ended June 30, 2022 and 2021:

	2022	2021
Satisfaction of purpose restrictions:		
Basic needs	\$ 315,662	\$ 120,192
Children's health	113,773	22,919
Children's programs	32,652	65,250
Census	 -	34,537
Total net assets released from donor restrictions	\$ 462,087	\$ 242,898

Note 8 – Commitments and Contingencies

The Organization leases office space under a non-cancellable operating lease agreement which expires in May 2026. The scheduled minimum lease payments under the lease terms are as follows:

Year Ending June 30,	T	otal due
2023	\$	30,710
2024		24,700
2025		25,900
2026		24,750
Total	\$	106,060

Rent expense for the above operating leases and other month to month commitments for the years ended June 30, 2022 and 2021 was \$39,753 and 33,313, respectively.

In addition, the Organization has been awarded certain grants and contracts and are subject to financial and compliance requirements of the grantors or their representatives. The amount, if any, of expenses which may be disallowed by the granting agencies cannot be determined at this time although management does not expect such amounts, if any, to materially affect the financial statements.

With Summarized Comparative Financial Information for the Year Ended June 30, 2021

Note 9 – Concentrations

For the year ended June 30, 2022, approximately 53% of total revenue was provided by three funding sources. In addition, as of June 30, 2022, approximately 54% of contributions receivable was due from two funding sources.

For the year ended June 30, 2021, approximately 51% of total revenue was provided by two funding sources. In addition, as of June 30, 2021, approximately 84% of contributions receivable was due from two funding sources.

Note 10 - Retirement Plan

The Organization has established a benefit policy called Flex Comp under Internal Revenue Code Section 125, otherwise known as a Cafeteria Plan. The plan maintains a contributory retirement program which is available to employees and allows the participants to make tax deferred annuity contributions. The Organization makes matching contributions to the retirement plan of 1% of salary for participating employees. The total costs were \$2,250 and \$2,071 for the years ended June 30, 2022 and 2021, respectively.

Note 11 - Subsequent Events

The Organization has evaluated subsequent events through August 16, 2023, the date the financial statements are available to be issued, and is not aware of any other subsequent events which would require recognition or disclosure in the financial statements.